DAYTONA BEACH INTERNATIONAL AIRPORT

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Update

Spring 2010

Major carriers increase seat inventory through April

U•S Airways and Delta Air Lines, the two major air carriers at Daytona Beach International Airport, increased capacity through April. Delta increased its seat inventory, while U•S Airways maintained and plans to continue three flights per day through the summer.

Along with five daily regional jet departures, Delta scheduled up to four daily departures of 142-passenger MD-88 aircraft to serve the airport. The use of larger MD-88s this year has increased Delta's seat inventory by approximately 19 percent over last year's schedule for February, March and April, according to Director of Business Development Steve Cooke.

"With more seats, passengers benefit by having additional options on flights and increasingly competitive rates for the available seats on them," said Cooke. "In February, March, and April, passenger traffic increased over the prior year due to the additional capacity."

Additionally, U•S Airways plans to

(Please see Seats on Page 2)

CARRIERS BRING THE INVENTORY
Delta Air Lines and U•S Airways offer increased capacity through summer

THE THRILL OF THE DRILL
Emergency responders and others recently participated in a triennial drill at DBIA

Emergency exercise tests agency response

More than 140 participants tested their disaster response readiness during a full-scale emergency response exercise recently at DBIA. The exercise was part of a triennial requirement of the Federal Aviation Administration that tests the airport's emergency response capability.

The exercise assembled first responders, including federal, state and local law enforcement, fire agencies and EVAC ambulance services. A plane fuselage was pre-staged on airport property, with more than 60 volunteers from Daytona State College's nursing program and Embry-Riddle Aeronautical University playing the "victims."

First quarter passenger traffic reveals upward trend

Passenger traffic at Daytona Beach International Airport increased 14 percent for the first quarter of 2010, compared with the same three-month period last year.

During the first quarter of 2010, 133,264 passengers flew in and out of the county-operated airport, compared with 114,642 travelers recorded in the first quarter of 2009. The passenger traffic increase is the result of larger jets and more seats offered by Delta and U•S Airways. Traffic increases through March reflected the fifth consecutive month of traffic growth over the same months in 2009.

And Airport officials are looking for continued passenger traffic growth because additional flights and larger aircraft are scheduled in spring and summer which should encourage increased air travel compared with 2009, according to Airport Director Rick Karl.

"We are extremely pleased that Delta and U•S Airways remain upbeat about our market by increasing service levels over last year," Karl said. For the 12 months ending in March, total passenger traffic declined 13 percent from 508,176 to 442,347.

TRAFFIC MOVES UP AT DBIA
First calendar quarter passenger traffic reveals a steady increase in traffic at DBIA

SheltAir FBO proud of its Daytona Beach location

Fixed-base operators at Daytona Beach International Airport are necessary to the effectiveness of the full-service, county-run aviation property. SheltAir Aviation Services is one of DBIA's fixed-base operators (FBO) that supports the flight industry through fuel sales, hangar and tie down rentals and numerous other customer services.

"SheltAir prides itself on providing top-of-the-line aviation services in addition to excellent customer service," said General Manager Arvin Weese. "We have the newest, most recently renovated terminals in the industry, and our location next to the speedway is an obvious benefit to us and our customers. We're proud to be on DBIA property."

SheltAir offers aircraft services including general aviation and commercial fueling; water, lavatory and ground power services; passenger services such as catering, complimentary crew cars, shuttle services, wireless Internet access and conference rooms.

To learn more about SheltAir Daytona and the company's 12 additional locations in Florida, New York and Georgia, go online to www.sheltairaviation.com or call (386) 255-0471.

SHELTAIR TAKES PRIDE IN SERVICE
Arvin Weese oversees Daytona operations

Air service

Daytona Beach International Airport

Daytona Beach International Airport offers scheduled flights with connections to all world-wide destinations

Seats

(Continued from Page 1)

maintain its spring flight schedule – three flights per day – through September. "U•S Airways' summer schedule is a substantial increase over what the carrier offered last summer – a schedule that alternated between one and two flights per day," said Cooke.

Delta offers daily nonstop flights to Atlanta-Hartsfield International Airport from DBIA. U•S Airways offers daily nonstop flights to Charlotte Douglas International Airport. To schedule a flight, contact Delta Air Lines at www.delta.com or toll-free at 800-221-1212 or US Airways at 800-428-4322 or online at www.usairways.com.

Airport names new director; McGee retires after 31 years

RICK KARL NEW AIRPORT DIRECTOR
Attorney new county department head

Airport Director of Aviation Dennis McGee recently retired after more than 31 years of service to Volusia County Government. Assistant county attorney and aviation enthusiast Frederick (Rick) Karl Jr. has taken the helm in his place.

McGee began his career at the airport as an operations agent in 1979. He was promoted to assistant to the airport director four years later, and soon was named the director of the county's Volusia County Department of Aviation and Economic Resources. According to County Manager James Dinneen, McGee led the county-operated airport through years of industry challenge and change to help solidify the customer-service oriented facility as one of the best in the state.

"Dennis transformed this airport, navigating through industry highs and lows, to keep it competitive and viable in our market," said Dinneen. "He's done an excellent job and will be missed dearly. We wish him the best in retirement."

Karl, one of county government's senior attorneys, was tapped by Dinneen to head a reorganized department earlier this year that will oversee operations at Daytona Beach International Airport, which will include the county's economic development efforts and coastal management division. Karl has 29 years of experience in law and business practice.

"Rick's business background and law expertise will benefit greatly the day-to-day operation and strategic longterm planning initiatives in economic development and at our airport," said Dinneen. "We are pleased we will have the opportunity to use his knowledge in this new capacity."

Karl received his law degree from the University of Florida and is a member of the Volusia County Bar Association. He is a fouth-generation Daytona Beach native who learned to fly at Daytona Beach International Airport and earned his commercial pilot's license in 1973. In his position as assistant county attorney, Karl has worked closely with Daytona Beach International Airport, the county's Coastal Division, Economic Development and the Ocean Center for nearly five years before assuming his new duties.

Hilton Garden Inn at airport offers outstanding accommodations

With four high-quality hotels, three fixed-base operators and many other airport tenants, Daytona Beach International Airport has proven it offers prime real estate in East Central Florida. The Hilton Garden Inn, constructed in 1999, is popular with race fans, tourists and business travelers.

"Our close proximity to the airport is extremely valuable to our business," said Hilton Garden Inn General Manager Richard Pazmino. "The airport's flights and rental car services are virtually a few steps from the rooms. And by being here at the airport, there is a value-added perception to our property."

DBIA earns rental income from its hotel tenants through ground rental fees and percentage rental fees, based on the property's gross income. "The real estate element is a huge growth opportunity for the airport," said Director of Business Development Steve Cooke. "We always are exploring new opportunities to develop the commercial real estate."

The Hilton Garden Inn is an award-winning property just minutes from the beach. Hilton Garden Inn's amenities include 24-hour airport shuttle service, a pool, restaurant, exercise facilities, hot tub amenities, and wireless Internet services throughout the property. Learn more about the AAA® three-diamond Hilton Garden Inn by visiting www.hiltongardeninn.hilton.com.

AIRPORT HOTEL SPOTLIGHT
The Hilton Garden Inn, built in 1999, was the airport's second hotel tenant

Daytona Beach International Airport hotels

Hampton Inn 800-Hampton
Hilton Garden Inn 877-944-4001
Marriott Courtyard 800-321-2211
Marriott Residence Inn 800-321-2211

DBIA rental car operators have in-terminal location

Customer convenience and service excellence isn't only a marketing slogan. It's reality at DBIA, enhanced by service provided by all major rental car companies – Alamo, Avis, Budget, Dollar/Thrifty, Enterprise and Hertz.

"You can't get a more ideal location for a rental car company than inside an airport terminal," said Dollar/Thrifty Manager Kathy Sharpton. "Our challenge is to make our service stand out among the competition. The bottom line is: We are here to offer the best car rental product to our customers."

The airport began offering rental car services in the 1960s out of its original terminal. Rental car customers account for nearly 80,000 annual car rental contracts, with many users coming from the surrounding community, according to DBIA's Steve Cooke.

"We find that airport passengers appreciate the peace of mind and time saved by using the rental companies at the airport," he said. "They are an essential part of our airport business model."

FROM WINGS TO WHEELS
Seven rental companies have ticket counters on the east side of the domestic terminal

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